



# Director of Philanthropy

## What is FaithTech?

FaithTech exists to awaken a Jesus revival in and through tech by practicing redemptive technology design.

We currently have **over 40 active communities** around the world. We have over **70 active volunteer-led labs projects** building technology that helps the poor, the local church or advance the good news of Jesus. For more, visit [www.faithtech.com](http://www.faithtech.com).

By God's grace, FaithTech is experiencing significant growth, with communities emerging across the globe. To support this expansion, we are seeking a **full-time Director of Philanthropy** to lead our fundraising and development efforts. The Director of Philanthropy will work closely with our Executive Team to innovatively redesign our donor engagement plan, cultivate relationships with individuals and foundations, and expand our network of corporate partners.

Our philosophy of philanthropy and fundraising is that we seek to serve philanthropists, not the other way around. We want to journey with people to help them understand their generosity vision and purpose. We seek to discover how that may align with FaithTech, but never force that alignment, and are happy to refer a philanthropist to another organization if it's a better fit.

The ideal candidate will have a passion for our mission, experience in nonprofit fundraising and development or corporate sales, and the ability to build and maintain strong relationships with donors.

## Responsibilities

The Director of Philanthropy is responsible for leading FaithTech's fundraising efforts across three key areas: relationship building, fundraising, and strategic coordination.

### 1. Relationship Building

- Build and maintain positive relationships with individual donors, foundations, and corporate sponsors to help discover if their generosity thesis aligns with our purpose.
- Support the CEO in identifying and building relationships with new potential donors.
- Support the Executive Leadership Team in developing and maintaining relationships with major donors, foundation partners, and corporate funders.
- Collaborate with the Communications Team to develop content that markets FaithTech's fundraising activities and acknowledges donors.

- Develop and maintain a robust relationship management plan to enhance FaithTech's capacity to cultivate and sustain meaningful donor relationships.

## 2. Fundraising

- Oversee the planning and execution of the fund development plan, including managing deadlines, workflows, and project plans.
- Create compelling materials for major donors, foundations, and corporate partners, highlighting FaithTech's accomplishments, mission, and aspirations.
- Participate in the planning and coordination of creative, strategic, and meaningful fundraising appeals, campaigns, events, and activities to engage new and existing donors.

## 3. Strategic Coordination and Reporting

- Collaborate with the Executive Leadership Team to create and refine the fund development plan, thinking beyond standard nonprofit fundraising activities, monitoring its progress and recommending adjustments as needed.
- Participate in leadership meetings, providing updated reports on the progress of fundraising activities and discussing strategic initiatives.
- Research, evaluate, and recommend new fundraising opportunities and tactics in alignment with FaithTech's purpose and pillars.

# Qualifications

The ideal candidate should have:

- **A Gospel-centered approach.** Everything you do seeks to point back to Jesus.
- **Passion for FaithTech's Mission.** A genuine passion for the purpose and pillars of FaithTech and a commitment to securing sustainable funding streams.
- **Communication and Storytelling.** Exceptional oral and written communication skills, with the ability to create persuasive and authentic messages that resonate with donors.
- **Relationship Building and Curiosity.** A careful listener with a compassionate approach to understanding funders' needs and passion, and the ability to build strong relationships.
- **Experience in Fundraising or Sales Management.** A solid background in fundraising or sales.
- **Special Events Planning and Management.** Experience in planning and executing fundraising events, campaigns, and other donor engagement activities.

# Final Details

**Reports to:** CEO

**Location:** Remote / North America.

**Salary:** To be discussed.

To apply, please email your resume and LinkedIn Profile to [careers@faithtech.com](mailto:careers@faithtech.com) and answer these two questions: Why are you intrigued by this role? How could you uniquely fit this position?

*We'll respond directly to each application, so please understand that there may be a few days before our initial reply.*